

50 E Business Way
 Suite 300
 Cincinnati, OH 45241
www.hobsons.com

Sold To: William S. Hart Union High School District
Name: Mariane Doyle
Address: 21380 Centre Pointe Pkwy, Santa Clarita, CA 91350-3050
Email: mdoyle@hartdistrict.org
Phone:
Naviance ID: 0642510dus

Hobsons Contact:
Name: Ray Weaver
Email: ray.weaver@hobsons.com
Phone: (703) 859-7387

Order Date: June 19, 2017

Valid Until: 7/31/2017
Quote Number: Q188956
Contract Start Date: 6/14/2017
Contract End Date: 6/13/2018
Contract Term (In Months): 12
Currency: USD

Purchase Order:
Payment Term: Net 30

Academy Of The Canyons					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	407	Enrollment	6/14/2017	12	1,424.50
Naviance Course Planner for District	407	Enrollment	6/14/2017	12	427.35
Naviance eDocs	108	SrEnrollment	6/14/2017	12	550.00
Naviance Alumni Tracker	1	Sites	6/14/2017	12	425.00
Do What You Are 2.0	407	Enrollment	6/14/2017	12	395.00

Bowman High School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	472	Enrollment	6/14/2017	12	1,652.00
Naviance Course Planner for District	472	Enrollment	6/14/2017	12	495.60
Naviance Alumni Tracker	1	Sites	6/14/2017	12	425.00
Do What You Are 2.0	472	Enrollment	6/14/2017	12	395.00

Canyon High School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	2,243	Enrollment	6/14/2017	12	7,850.50
Naviance Course Planner for District	2,243	Enrollment	6/14/2017	12	2,355.15
Naviance Alumni Tracker	1	Sites	6/14/2017	12	425.00
Do What You Are 2.0	2,243	Enrollment	6/14/2017	12	1,121.50

Golden Valley High School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	2,177	Enrollment	6/14/2017	12	7,619.50
Naviance Course Planner for District	2,177	Enrollment	6/14/2017	12	2,285.85
Naviance Alumni Tracker	1	Sites	6/14/2017	12	425.00
Do What You Are 2.0	2,177	Enrollment	6/14/2017	12	1,088.50

Hart High School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	2,302	Enrollment	6/14/2017	12	8,057.00
Naviance Course Planner for District	2,302	Enrollment	6/14/2017	12	2,417.10
Naviance Alumni Tracker	1	Sites	6/14/2017	12	425.00
Do What You Are 2.0	2,302	Enrollment	6/14/2017	12	1,151.00

Learning Post High (alternative)					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	156	Enrollment	6/14/2017	12	546.00
Naviance Course Planner for District	156	Enrollment	6/14/2017	12	163.80
Naviance Alumni Tracker	1	Sites	6/14/2017	12	425.00
Do What You Are 2.0	156	Enrollment	6/14/2017	12	395.00

Saugus High School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	2,385	Enrollment	6/14/2017	12	8,347.50
Naviance Course Planner for District	2,385	Enrollment	6/14/2017	12	2,504.25
Naviance Alumni Tracker	1	Sites	6/14/2017	12	425.00
Do What You Are 2.0	2,385	Enrollment	6/14/2017	12	1,192.50

Sequoia Charter High School 9-12					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	36	Enrollment	6/14/2017	12	126.00
Naviance Course Planner for District	36	Enrollment	6/14/2017	12	37.80
Naviance Alumni Tracker	1	Sites	6/14/2017	12	425.00
Do What You Are 2.0	36	Enrollment	6/14/2017	12	395.00

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Valencia High School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	3,052	Enrollment	6/14/2017	12	10,682.00
Naviance Course Planner for District	3,052	Enrollment	6/14/2017	12	3,204.60
Naviance Alumni Tracker	1	Sites	6/14/2017	12	425.00
Do What You Are 2.0	3,052	Enrollment	6/14/2017	12	1,526.00
Naviance eDocs	819	SrEnrollment	6/14/2017	12	900.90

West Ranch High School					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for High School - District Edition	2,391	Enrollment	6/14/2017	12	8,368.50
Naviance Course Planner for District	2,391	Enrollment	6/14/2017	12	2,510.55
Naviance Alumni Tracker	1	Sites	6/14/2017	12	425.00
Do What You Are 2.0	2,391	Enrollment	6/14/2017	12	1,195.50

Arroyo Seco Junior High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for Middle School - District Edition	1,245	Enrollment	6/14/2017	12	2,863.50
Naviance Course Planner for District	1,245	Enrollment	6/14/2017	12	1,307.25
Career Key	1	Sites	6/14/2017	12	225.00
Learning Style Inventory 2.0	1,245	Enrollment	6/14/2017	12	622.50

La Mesa Junior High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for Middle School - District Edition	1,086	Enrollment	6/14/2017	12	2,497.80
Naviance Course Planner for District	1,086	Enrollment	6/14/2017	12	1,140.30
Career Key	1	Sites	6/14/2017	12	225.00
Learning Style Inventory 2.0	1,086	Enrollment	6/14/2017	12	543.00

Placerita Junior High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for Middle School - District Edition	1,071	Enrollment	6/14/2017	12	2,463.30
Naviance Course Planner for District	1,071	Enrollment	6/14/2017	12	1,124.55

Career Key	1	Sites	6/14/2017	12	225.00
Learning Style Inventory 2.0	1,071	Enrollment	6/14/2017	12	535.50

Rancho Pico Junior High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for Middle School - District Edition	965	Enrollment	6/14/2017	12	2,219.50
Naviance Course Planner for District	965	Enrollment	6/14/2017	12	1,013.25
Career Key	1	Sites	6/14/2017	12	225.00
Learning Style Inventory 2.0	965	Enrollment	6/14/2017	12	482.50

Rio Norte Junior High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for Middle School - District Edition	1,304	Enrollment	6/14/2017	12	2,999.20
Naviance Course Planner for District	1,304	Enrollment	6/14/2017	12	1,369.20
Career Key	1	Sites	6/14/2017	12	225.00
Learning Style Inventory 2.0	1,304	Enrollment	6/14/2017	12	652.00

Sequoia Charter Jr. High School 7-8					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for Middle School - District Edition	8	Enrollment	6/14/2017	12	18.40
Naviance Course Planner for District	8	Enrollment	6/14/2017	12	8.40
Career Key	1	Sites	6/14/2017	12	225.00
Learning Style Inventory 2.0	8	Enrollment	6/14/2017	12	395.00

Sierra Vista Junior High					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Naviance for Middle School - District Edition	1,092	Enrollment	6/14/2017	12	2,511.60
Naviance Course Planner for District	1,092	Enrollment	6/14/2017	12	1,146.60
Career Key	1	Sites	6/14/2017	12	225.00
Learning Style Inventory 2.0	1,092	Enrollment	6/14/2017	12	546.00

William S. Hart Union High School District					
Product or Service	Quantity	Unit	Start Date	Term (In Months)	Sub-Total
Project Consulting Hours	55	Hours	7/10/2017	12	11,000.00
Strategic Consulting Hours	20	Hours	7/10/2017	12	4,500.00

Prepaid Nonrefundable Travel	1	6/14/2017	1	3,500.00
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Sub Total:	132,665.80
Discount:	5,614.16
Total Price:	127,051.64

Notes: (if applicable)	Professional Services must be utilized within twelve (12) months from date of purchase. If the term is longer than twelve (12) months and Professional Services are purchased for additional term years, Professional Services must be used within the term defined. Subscription to Naviance eDocs is based on enrollment of Senior class only. Pre-paid travel must be used within twelve (12) months of date of purchase, or within the term defined on the Order form. If travel costs of onsite services exceed the pre-paid amount, Client is responsible for paying all travel expenses that are in excess of the pre-paid travel amount.
Comments:	All figures quoted are exclusive of sales tax.

Please complete or update the following information:

Account Contacts	Name	Email Address
Primary	Mariane Doyle	mdoyle@hartdistrict.org
Billing	Mariane Doyle	mdoyle@hartdistrict.org
Payment Method:	Paying by credit or debit card? Purchase Order # _____ Check _____ Wire Transfer # _____ Credit Card # _____ Card Holder Name: _____ Expiration Date (MM/YY): _____ Billing Zip Code: _____ Security Code: _____ Country: _____	
CEEB Code:		

Unless separate invoice and payment terms are specified, Hobsons will issue invoices once per year, with the first taking place upon execution of the order form and then annually thereafter throughout the term of the contract.

The services are delivered in accordance with applicable terms that can be found at <https://succeed.naviance.com/auth/signin?tos=1#/tos>. By signing below, you agree to be bound by such terms and that such terms are made a part of this contract.

Please complete the contact and payment information as indicated, then sign below to indicate your acceptance. By signing this contract, you are stating that you are authorized by your institution to make this purchase. If a Purchase Order is required for payment to be issued, please indicate below. If you have selected professional services, travel expenses for on-site professional services will be billed separately following your session(s).

_____ Yes, a Purchase Order is required. It will be sent to Hobsons by _____.

Upon execution by Authorized Signatory, Client hereby agrees to the Terms of Service which will become effective together with this Order Form as of the Signature Date below.

Signature

Printed Name and Position

Signature Date

Purchase Order & Order Forms:
Naviance, Inc.
50 E. Business Way, Suite 300
Cincinnati, OH 45241

Remit To:
Naviance, Inc.
P.O. Box 504571
St. Louis, MO 63150-4571

IF YOU CHOOSE TO FAX, THEN PLEASE CLICK ON THE 'SIGN ON PAPER' BUTTON FOLLOWED BY 'PRINT AND FAX' BUTTON AND FAX YOUR SIGNED ORDER FORM TO THE NUMBER PROVIDED ON THE COVERPAGE OF THE DOWNLOADED DOCUMENT

StudentTracker for High Schools/Districts

Terms of Service for Naviance Participating High Schools

For good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the National Student Clearinghouse ("Clearinghouse"), a not-for-profit corporation organized under the laws of the Commonwealth of Virginia, and the undersigned high school or high school district ("School") agree as follows:

1. The Clearinghouse provides a nationwide, central repository of information on student enrollment, degrees, diplomas, certificates and other educational achievements.
2. The School wants to obtain information on the attendance of its former students in postsecondary institutions. The School wishes to use the services of the Clearinghouse to assist in the functions as described below and designates the Clearinghouse as its authorized representative for this purpose.
3. The School will transmit to Naviance lists of its graduates ("Graduates"). Initially, it will transmit a list of Graduates dating back up to eight (8) years and, thereafter, will submit lists of new graduates each year after conferral of diplomas. The School agrees that it will submit its Graduates files electronically and that they will contain the data elements and configuration reasonably required by the Clearinghouse. Naviance, acting on behalf of School as a school official, will conform the data to Clearinghouse standards and submit the data to the Clearinghouse.
4. Upon request, the Clearinghouse will compare the School's Graduates with its database and provide the School with data on the subsequent enrollment and educational achievements of its students at postsecondary institutions. In addition to the Graduates file, the School may also submit through Naviance lists of graduates and other former students in a format reasonably required by the Clearinghouse ("StudentTracker Request Files"), and the Clearinghouse will provide data to the School via Naviance on the subsequent enrollment and educational achievements of these students at postsecondary institutions. The Clearinghouse reserves the right to reasonably limit the number of Request Files submitted by the School per calendar year.
5. The services provided by the Clearinghouse under this Agreement will be paid for by the School through Naviance, which will be responsible for forwarding payment to the Clearinghouse.
6. The Clearinghouse uses its best efforts to review, interpret, and follow publicly disseminated guidance on FERPA in the development and operation of its services and provides for the release of only unblocked directory information unless FERPA authorizes release without consent. The School is solely responsible for its compliance with FERPA, and the Clearinghouse is not liable for any errors or omissions by the School that may give rise to FERPA violations. Both the Clearinghouse and the School agree to comply with all applicable Federal, State, and local statutes, regulations, and other requirements pertaining to the security, confidentiality, and privacy of information exchanged with and maintained by the Clearinghouse.
7. The School agrees that it may only disclose the data provided by the Clearinghouse to other educators, school boards, and school officials whom it has determined to have legitimate educational interests. The School agrees that it will not release data provided by the Clearinghouse to any other individuals, institutions, or organizations, other than those identified above, either in student or postsecondary institution identifiable form, without the Clearinghouse's express written permission and payment of any additional fees that may be required.

8. In the event the School is required to disclose any data provided hereunder (specifically including, but not limited to, information which could potentially identify individuals or specific postsecondary institutions) pursuant to any applicable statute, law, rule or regulation of any governmental authority or pursuant to any order of any court of competent jurisdiction, the School must provide the Clearinghouse prompt notice of such request for disclosure and reasonably cooperate with the Clearinghouse's efforts to obtain a protective order. The parties further agree that any exclusion effected pursuant to this provision is authorized only to the minimum extent necessary to allow the School to comply with a legal rule or order compelling the disclosure of information and shall not constitute a general waiver of the obligations of confidentiality under this Agreement.
9. The School will institute and maintain reasonable controls to ensure that the information it provides to the Clearinghouse under this Agreement is complete and accurate. The School agrees that the Clearinghouse will not be responsible for actions, errors or omissions of the School.
10. The Clearinghouse will institute and maintain reasonable controls to ensure the integrity and security of its database and data transmission systems so that it releases information solely to authorized Requestors in accordance with the terms of this Agreement and applicable law.
11. The School retains full ownership rights to the information in the education records it provides to the Clearinghouse. Upon termination of this agreement, the Clearinghouse will immediately discontinue use of any information that has been provided to it by the School. The Clearinghouse will destroy all information provided under this Agreement after all retention requirements for federal, state and local audits have expired but in no event later than six months after termination of the Agreement.
12. The School agrees to acknowledge in all internal and external reports, presentations, publications, press releases, and/or research announcements that utilize StudentTracker data that the source of the data is the StudentTracker service from the National Student Clearinghouse.
13. The School agrees to provide all notices to the Clearinghouse under this Agreement to:

National Student Clearinghouse
2300 Dulles Station Blvd., Suite 300
Herndon, VA 20171
Attn: Vickie Graham, Contract Admin.
Electronically: graham@studentclearinghouse.org
Fax: 703-742-4234

14. The Clearinghouse agrees to provide all notices under this Agreement to the School to the signatory and address on Page 1 of this Agreement unless otherwise instructed in writing by the School. The Clearinghouse considers the signatory to this Agreement as its primary contact for all operational and systems issues unless otherwise instructed in writing by the School.
15. This Agreement commences on the date that School access to the StudentTracker service is first enabled ("Effective Date") and shall continue until the earlier of: (a) termination by either party by providing sixty (60) days notice to the other party, or (b) termination of the School's relationship with Naviance. In the event of termination under (b) above, the School may enter into a direct contract with the Clearinghouse. The parties agree that any subsequent modifications to this Agreement will be made only in writing.
16. All representations, warranties, disclaimers of liabilities, indemnifications, and covenants between the parties will survive the termination of this Agreement for any reason and in any manner and will remain in full force and effect between the parties.

Signature

Printed Name and Position

Signature Date