

# Curriculum Associates®

## Prepared For:

Jan Daisher  
William S Hart Union Hs Dist  
21380 Centre Pointe Pkwy,  
Santa Clarita, CA 91350

7/2/2021

Dear Jan Daisher,

Thank you for requesting a price quote from Curriculum Associates. The chart below provides a summary of the products and/or services included. If you have any questions or would like any changes, please contact us.

Quote ID: 239314.18      Valid through: 12/31/2021

Product	List Price	Net Price
i-Ready	\$398,964.00	\$256,955.20
Professional Development	\$19,500.00	\$9,000.00
List Total:		\$418,464.00
Savings:		\$152,508.80
Shipping/Tax/Other:		\$0.00
Total:		\$265,955.20

Thank you again for your interest in Curriculum Associates.

Sincerely

Susan Flocco  
818-500-7048  
sflocco@cainc.com

**Please submit this quote with your purchase order**

# Curriculum Associates®

Quote ID: 239314.18

Date: 7/2/2021

Valid through: 12/31/2021

**Prepared For:**

Jan Daisher

William S Hart Union Hs Dist

21380 Centre Pointe Pkwy,

Santa Clarita, CA 91350

jdaisher@hartdistrict.org

**Your Representative:**

Susan Flocco

818-500-7048

sflocco@cainc.com

## Arroyo Seco Junior High School 27171 Vista Delgado Dr, Santa Clarita, CA 91354

Total Building Enrollment: 1298, Grade Range: 7 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	1298	\$6.00	\$4.80	\$6,230.40
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	475	\$24.00	\$19.20	\$9,120.00
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	1298	\$6.00	\$4.80	\$6,230.40
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	475	\$24.00	\$19.20	\$9,120.00
					Subtotal:	\$30,700.80
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$30,700.80

## Canyon High School 19300 Nadal St, Canyon Cntry, CA 91351

Total Building Enrollment: 2029, Grade Range: 9 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License Grades 9-12 1 Year	Multiple	14928.0	1540	\$6.00	\$2.00	\$3,080.00
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	210	\$24.00	\$19.20	\$4,032.00
i-Ready Assessment Reading Per Student License Grades 9-12 1 Year	Multiple	14936.0	1540	\$6.00	\$2.00	\$3,080.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	210	\$24.00	\$19.20	\$4,032.00
					Subtotal:	\$14,224.00
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$14,224.00

## Castaic HS 31575 Valley Creek Rd, Castaic, CA 91384

Total Building Enrollment: 313, Grade Range: 9 - 9

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License Grades 9-12 1 Year	Multiple	14928.0	1015	\$6.00	\$2.00	\$2,030.00
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	125	\$24.00	\$19.20	\$2,400.00

i-Ready Assessment Reading Per Student License Grades 9-12 1 Year	Multiple	14936.0	1015	\$6.00	\$2.00	\$2,030.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	125	\$24.00	\$19.20	\$2,400.00
Subtotal:						\$8,860.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$8,860.00

### Golden Valley High School 27051 Robert C Lee Pkwy, Santa Clarita, CA 91350

Total Building Enrollment: 2136, Grade Range: 9 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License Grades 9-12 1 Year	Multiple	14928.0	1640	\$6.00	\$2.00	\$3,280.00
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	225	\$24.00	\$19.20	\$4,320.00
i-Ready Assessment Reading Per Student License Grades 9-12 1 Year	Multiple	14936.0	1640	\$6.00	\$2.00	\$3,280.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	225	\$24.00	\$19.20	\$4,320.00
Subtotal:						\$15,200.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$15,200.00

### Hart High School 24825 Newhall Ave, Newhall, CA 91321

Total Building Enrollment: 2243, Grade Range: 9 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License Grades 9-12 1 Year	Multiple	14928.0	1655	\$6.00	\$2.00	\$3,310.00
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	215	\$24.00	\$19.20	\$4,128.00
i-Ready Assessment Reading Per Student License Grades 9-12 1 Year	Multiple	14936.0	1655	\$6.00	\$2.00	\$3,310.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	215	\$24.00	\$19.20	\$4,128.00
Subtotal:						\$14,876.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$14,876.00

### Jereann Bowman High School 21508 Centre Pointe Pkwy, Santa Clarita, CA 91350

Total Building Enrollment: 472, Grade Range: 10 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License Grades 9-12 1 Year	Multiple	14928.0	50	\$6.00	\$2.00	\$100.00
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	50	\$24.00	\$19.20	\$960.00
i-Ready Assessment Reading Per Student License Grades 9-12 1 Year	Multiple	14936.0	50	\$6.00	\$2.00	\$100.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	50	\$24.00	\$19.20	\$960.00
Subtotal:						\$2,120.00
Shipping:						\$0.00
Tax:						\$0.00

School Subtotal: \$2,120.00

### La Mesa Junior High School 26623 May Way, Santa Clarita, CA 91351

Total Building Enrollment: 1167, Grade Range: 7 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	1167	\$6.00	\$4.80	\$5,601.60
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	475	\$24.00	\$19.20	\$9,120.00
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	1167	\$6.00	\$4.80	\$5,601.60
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	475	\$24.00	\$19.20	\$9,120.00
Subtotal:						\$29,443.20
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$29,443.20

### Learning Post High School 26455 Rockwell Canyon Rd, Valencia, CA 91355

Total Building Enrollment: 78, Grade Range: 7 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	50	\$6.00	\$4.80	\$240.00
i-Ready Assessment Math Per Student License Grades 9-12 1 Year	Multiple	14928.0	100	\$6.00	\$2.00	\$200.00
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	50	\$6.00	\$4.80	\$240.00
i-Ready Assessment Reading Per Student License Grades 9-12 1 Year	Multiple	14936.0	100	\$6.00	\$2.00	\$200.00
Subtotal:						\$880.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$880.00

### Placerita Junior High School 25015 Newhall Ave, Newhall, CA 91321

Total Building Enrollment: 1087, Grade Range: 7 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	1087	\$6.00	\$4.80	\$5,217.60
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	430	\$24.00	\$19.20	\$8,256.00
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	1087	\$6.00	\$4.80	\$5,217.60
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	430	\$24.00	\$19.20	\$8,256.00
Subtotal:						\$26,947.20
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$26,947.20

### Rancho Pico JHS 26250 Valencia Blvd, Stevenson Rnh, CA 91381

Total Building Enrollment: 940, Grade Range: 7 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
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Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	940	\$6.00	\$4.80	\$4,512.00
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	200	\$24.00	\$19.20	\$3,840.00
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	940	\$6.00	\$4.80	\$4,512.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	200	\$24.00	\$19.20	\$3,840.00
					Subtotal:	\$16,704.00
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$16,704.00

### Rio Norte JHS 28771 Rio Norte Dr, Valencia, CA 91354

Total Building Enrollment: 1243, Grade Range: 7 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	1243	\$6.00	\$4.80	\$5,966.40
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	330	\$24.00	\$19.20	\$6,336.00
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	1243	\$6.00	\$4.80	\$5,966.40
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	330	\$24.00	\$19.20	\$6,336.00
					Subtotal:	\$24,604.80
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$24,604.80

### Saugus HS 21900 Centurion Way, Saugus, CA 91350

Total Building Enrollment: 2526, Grade Range: 9 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License Grades 9-12 1 Year	Multiple	14928.0	1880	\$6.00	\$2.00	\$3,760.00
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	240	\$24.00	\$19.20	\$4,608.00
i-Ready Assessment Reading Per Student License Grades 9-12 1 Year	Multiple	14936.0	1880	\$6.00	\$2.00	\$3,760.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	240	\$24.00	\$19.20	\$4,608.00
					Subtotal:	\$16,736.00
					Shipping:	\$0.00
					Tax:	\$0.00
					School Subtotal:	\$16,736.00

### Sierra Vista Jr HS 19425 Stillmore St, Canyon Cntry, CA 91351

Total Building Enrollment: 1092, Grade Range: 7 - 8

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License 1 Year	Multiple	13086.0	1092	\$6.00	\$4.80	\$5,241.60
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	540	\$24.00	\$19.20	\$10,368.00
i-Ready Assessment Reading Per Student License 1 Year	Multiple	13088.0	1092	\$6.00	\$4.80	\$5,241.60

i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	540	\$24.00	\$19.20	\$10,368.00
Subtotal:						\$31,219.20
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$31,219.20

### Valencia High School 27801 Dickason Dr, Valencia, CA 91355

Total Building Enrollment: 2713, Grade Range: 9 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License Grades 9-12 1 Year	Multiple	14928.0	1780	\$6.00	\$2.00	\$3,560.00
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	165	\$24.00	\$19.20	\$3,168.00
i-Ready Assessment Reading Per Student License Grades 9-12 1 Year	Multiple	14936.0	1780	\$6.00	\$2.00	\$3,560.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	165	\$24.00	\$19.20	\$3,168.00
Subtotal:						\$13,456.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$13,456.00

### West Ranch HS 26255 Valencia Blvd, Stevenson Rnh, CA 91381

Total Building Enrollment: 2174, Grade Range: 9 - 11

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Online Educator Learning Platform Site License Including Educator Prep Series (Complements Onsite and Virtual Professional Development)	Multiple	28024.0	1	\$500.00	\$0.00	\$0.00
i-Ready Assessment Math Per Student License Grades 9-12 1 Year	Multiple	14928.0	1450	\$6.00	\$2.00	\$2,900.00
i-Ready Math Instruction Add On Per Student License 1 Year	Multiple	13178.0	135	\$24.00	\$19.20	\$2,592.00
i-Ready Assessment Reading Per Student License Grades 9-12 1 Year	Multiple	14936.0	1450	\$6.00	\$2.00	\$2,900.00
i-Ready Reading Instruction Add On Per Student License 1 Year	Multiple	13171.0	135	\$24.00	\$19.20	\$2,592.00
Subtotal:						\$10,984.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$10,984.00

### William S Hart Union Hs Dist 21380 Centre Pointe Pkwy, Santa Clarita, CA 91350

Total Building Enrollment: 7897, Grade Range: 7 - 12

Product Name	Grade	Item #	Qty	List Price	Net Price	Total
Professional Development i-Ready Assessment Add on Leadership Session (Up to 3 hrs)	Multiple	19990.0	1	\$0.00	\$0.00	\$0.00
Professional Development i-Ready Assessment Tailored Support Session (up to 6 hrs)	Multiple	20026.0	6	\$2,000.00	\$1,500.00	\$9,000.00
Subtotal:						\$9,000.00
Shipping:						\$0.00
Tax:						\$0.00
School Subtotal:						\$9,000.00

Total		
	List Total:	\$418,464.00
	Savings:	\$152,508.80
	Merchandise Total:	\$265,955.20
	Voucher/Credit:	\$0.00
	Estimated Tax:	\$0.00
	Estimated Shipping:	\$0.00
	<b>Total:</b>	<b>\$265,955.20</b>

Special Notes	
All i-Ready purchases require professional development. 20% discount applied to i-Ready based on scope of quote.	

F.O.B.: N. Billerica, MA 01862  
 Shipping: Shipping based on MDSE total  
 Terms: Net 30 days, pending credit approval  
 Fed. ID: #26-3954988

**Please submit this quote with your purchase order**

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# Curriculum Associates®

## Information on Professional Development Sessions and COVID-19

Protecting the health and safety of the educators we serve and their students, as well as the health and safety of our employees, is of paramount importance to Curriculum Associates. While it is our preference to deliver PD sessions in person, circumstances related to COVID-19 may require us to provide sessions virtually instead. Curriculum Associates' policy is to only provide PD sessions in person where one of our employees can reach the session site by car and where adequate safety measures are in place to protect the health of our session leaders and participants. Curriculum Associates reserves the right to switch any session from in-person to virtual if we cannot reach a session site by car, if adequate safety measures cannot be put in place, or if Curriculum Associates determines that it would otherwise put its employees at risk to provide an in-person session.

If your school or district will not permit visitors at the time of a scheduled session, Curriculum Associates would be happy to provide an equivalent live, virtual session via videoconference. Similarly, Curriculum Associates will comply with your school or district's health and safety requirements regarding on-site visitors if we are given adequate advance notice. Our PD Operations team will work with school or district personnel to hold sessions in a manner that protects the safety of educators and your school community as well as Curriculum Associates employees.

We are pleased to be able to serve you in these challenging times and look forward to providing productive learning sessions to your staff. Any questions regarding scheduling in-person or virtual training sessions should be directed to [pdoperations@cainc.com](mailto:pdoperations@cainc.com).



# Curriculum Associates®

## Placing an Order

**Email:** [orders@cainc.com](mailto:orders@cainc.com) | **Fax:** 1-800-366-1158

**Mail:**

ATTN: CUSTOMER SERVICE DEPT.

Curriculum Associates LLC

153 Rangeway Rd

North Billerica, MA 01862-2013

Please visit [CurriculumAssociates.com](http://CurriculumAssociates.com) for more information about placing orders or contact CA's customer service department (1-800-225-0248) and reference quote number for questions.

Please attach quote to all signed purchase orders.

## Shipping Policy

Unless otherwise noted, shipping costs are calculated as follows:

Order Amount	Freight Amount
\$74.99 or less	Max charge of \$12.75
\$75.00 to \$999.99	12% of order
\$1,000 to \$4,999.99	10% of order

Order Amount	Freight Amount
\$5,000.00 to \$99,999.99	8% of order
\$100,000 and more	6% of order

Please contact your local CA representative or customer service (1-800-225-0248) for expedited shipping rates. The weight limit for an expedited order is 500lbs.

Unless otherwise expressly indicated, the shipping terms for all deliveries is FOB CA's Shipping Point (whether to a CA or third party facility). Risk of loss and title is passed to purchaser upon transfer of the goods to carrier, standard shipping charges (listed above) are added to the invoice or included in the unit price unless otherwise specified.

## Payment Terms

Payment terms are as follows:

- With credit approval: Net 30 days
- Without credit approval: payment in full at time of order
- Accounts must be current before subsequent shipments are made

To ensure payment processing is timely and environmentally conscious, CA encourages ACH or wire payments. CA's bank remittance information is:

- Account Number: 4418064408 | Account Name: Curriculum Associates, LLC
- Bank Name: Wells Fargo Bank – San Francisco, CA
- ABA Routing: 121000248
- SWIFT Code (International Only): WFBUS6S
- Tax ID: 26-3954988

Please send any payment notifications to [payments@cainc.com](mailto:payments@cainc.com). Credit card payments are only accepted for purchases under \$50,000.

## Invoice Receipt Preference

CA is pleased to offer electronic invoice delivery. Electronic invoice delivery allows CA to deliver your invoice in a timely and environmentally friendly manner. To request electronic invoice delivery please contact the CA Accounts Receivable team at [invoices@cainc.com](mailto:invoices@cainc.com) or by fax (1-800-366-1158). Please reference your quote number, provide a valid email address where the invoice should be directed, and indicate you would like to opt into electronic invoice delivery.

## i-Ready®

Customer's use of i-Ready® shall be subject to the i-Ready Terms and Conditions of Use, which can be found at [i-ready.com/support](http://i-ready.com/support).

## Return Policy

Except for materials sold on a non-refundable basis, purchaser may return, at purchaser risk and expense, purchased materials with pre-approval from CA's Customer Service within 12 months of purchase. Please examine your order upon receipt. Before returning material, call CA's Customer Service department (1-800-225-0248) for return authorization. When returning material, please include your return authorization number and the return form found on the CA website. i-Ready®, Toolbox®, and BRIGANCE® Online Management Systems may be returned for a pro-rated refund for the remaining time left on the contract. We do not accept returns on unused i-Ready or Toolbox licenses®, materials that have been used and/or are not in "saleable condition," and individual components of kits or sets including but not limited to BRIGANCE® Kits, Ready® student and teacher sets, and Ready Classroom® student and teacher sets. For more information about the return policy, please visit [CurriculumAssociates.com/support/shipping-and-returns](http://CurriculumAssociates.com/support/shipping-and-returns).